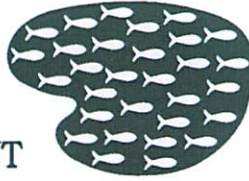


SOUTHEASTERN
POND
MANAGEMENT



"Managing Your Liquid Assets"

February 2021

Dear Valued Pond Owner:

Welcome to the 2021 Southeastern Pond Management fertilizing program. We appreciate your continued participation in this important management activity.

During the 2020 fertilizer season, the cost per fertilizer application to your pond was \$ ~~159.00~~. The cost for your 2021 fertilizer application per application has not changed. We ~~will~~**will not** apply additional fertilizer when needed. We hope to sustain this price throughout the year. However, we do expect an increase in the cost of raw material near the end of the fertilizer program. If this occurs, we will adjust the cost for this service. If any change in price occurs during the year, we will contact you through the fertilizer billing process.

Invoicing for this service will be mailed monthly. During the early part of the fertilizing season several fertilizer applications will appear on each invoice. Each application will be defined by date of application and pond name. An example of billing is as follows:

	Quantity	Cost	Total
Fertilizing service 3/1 (your pond)	1	\$75.00	\$75.00
Additional fertilizer applied	30 lbs.	\$1.95/lb.	\$58.50
Fertilizer service 3/15 (your pond)	1	\$75.00	\$75.00
			Total = \$208.50

On occasion, during our visit to your pond, the water quality will indicate that no fertilizer is required. During this event, we will charge a minimal visit fee.

If any questions arise during the fertilizer season with regard to applications or invoicing, please contact us at anytime. We may be reached at (601) 859-9920. We look forward to your continued success. Good luck and good fishing!

Sincerely,
Southeastern Pond Management



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Standard Fertilizing Schedule for 2021

The following table outlines the weeks that fertilizer will be applied to your pond. During each week, a representative from Southeastern Pond Management will be at your property to apply fertilizer, determine phytoplankton density, and monitor any weed growth. A fertilizing sign will also be placed near the pond bank. After each visit, the date of the fertilizer application along with the name of the person applying the fertilizer will be noted on the back of the sign. Please note that we will be using permanent markers, but even at that the signature will fade over time. The Standard Fertilizing Schedule weeks are as follows:

Application 1	March 1		Application 7	June 28
Application 2	March 15		Application 8	July 26
Application 3	March 29		Application 9	August 23
Application 4	April 19		Application 10	September 20
Application 5	May 10		Application 11	October 18
Application 6	June 1			

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